

## SUCCESSFUL TRADER'S CHECK LIST

PRODUCT:

UNIT:

COUNTRIES OF IMPORT/EXPORT:

|   |  |   |
|---|--|---|
| <ul style="list-style-type: none"> <li>Tariff Classification</li> </ul> | <p>Have you ascertained the exact classification of the goods in the tariff of the country of import (not just the country of export - these may be significantly different)?</p> <p>NOTE:</p>     | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>Customs Valuation</li> </ul>     | <p>Do you know how Customs in the country of import will value the goods for duty calculation purposes eg: WTO methodologies, published prices, minimum prices, reference prices?</p> <p>NOTE:</p> | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>Ancillary Payments</li> </ul>    | <p>Does the importer pay any royalties, licence fees or seller's commissions related to the goods? (These are sometimes included in the dutiable value of the goods.)</p> <p>NOTE:</p>             | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>Import Bans</li> </ul>           | <p>For each new product, have you checked whether there are bans (absolute or conditional) on importation of the goods?</p> <p>NOTE:</p>   | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>Quotas</li> </ul>                | <p>Are there any limits by way of quotas on the volume of allowable imports of the goods?</p> <p>NOTE:</p>   | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>Import Licences</li> </ul>       | <p>Is it necessary to obtain an import licence for the goods?</p> <p>NOTE:</p>   | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>Product Registration</li> </ul>  | <p>Is it necessary to register the product with relevant government authorities in the country of import prior to importation?</p> <p>NOTE:</p>  | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>Import Permits</li> </ul>        | <p>If the goods are agricultural products (raw or processed), do they require an import permit or international veterinary health certificate?</p> <p>NOTE:</p>                                    | <p>CHECKED <input type="checkbox"/></p> |

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| <ul style="list-style-type: none"> <li>• Certificates of Origin</li> </ul>                               | <p>If the goods qualify for a preferential duty rate in the country of import, do they need to be accompanied by a certificate of origin or other proof of compliance with the applicable rules of origin?</p> <p>NOTE:</p>  | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Duty Concessions</li> </ul>                                     | <p>If the goods are subject to duty upon importation, are there any concessions available which will reduce that duty eg for goods of a type which is not manufactured in the country of import?</p> <p>NOTE:</p>  | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Duty Drawback</li> </ul>  | <p>If the goods are imported for display or exhibition or are used in the manufacture of other goods which are exported from the country of import, is it possible to claim a drawback of the duty paid upon import?</p> <p>NOTE:</p>  | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Duty Refunds</li> </ul>   | <p>Do the goods qualify for a refund of duty after importation eg because they have been damaged or destroyed in transit or do not meet contract specifications?</p> <p>NOTE:</p>  | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Dumping &amp; Countervailing Duties &amp; Safeguards</li> </ul> | <p>Are the goods subject to dumping duty (because their export price is less than their value in the country of export), countervailing duty (because they qualify for export subsidies) or safeguard measures (in the form of temporary higher duties to stem a surge of imports)?</p> <p>NOTE:</p> | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Free Trade Agreements</li> </ul>                                | <p>Is there an FTA between the country of export and the country of import which might deliver benefits or pose threats?</p> <p>NOTE:</p>  | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Labelling &amp; Packaging</li> </ul>                            | <p>Does the labelling and packaging of the goods comply with regulatory requirements in the country of import with regard to form, mandatory contents and truthfulness?</p> <p>NOTE:</p>   | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Standards</li> </ul>  | <p>Do the goods comply with applicable standards in the country of import eg permitted or prohibited ingredients, maximum residue limits, electrical certification, drug approvals, design rules?</p> <p>NOTE:</p>   | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Export Controls</li> </ul>                                      | <p>If the goods are dual-use, defence-related or strategic goods, is the sale to the specific customer and country of destination permitted and do the goods have the necessary export permits or licences?</p> <p>NOTE:</p>   | CHECKED <input type="checkbox"/> |
| <ul style="list-style-type: none"> <li>• Insurance</li> </ul>  | <p>Have you obtained adequate insurance against political, financing and export credit risks?</p> <p>NOTE:</p>   | CHECKED <input type="checkbox"/> |

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| <ul style="list-style-type: none"> <li>• Bribery &amp; Corruption</li> </ul>              | <p>Have you ensured that your trading activities do not breach prohibitions against bribery &amp; corruption of foreign officials and others?</p> <p>NOTE:</p>   | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>• Wood Packaging Material</li> </ul>               | <p>Have you ensured that all wood packaging material accompanying your goods has been fumigated or heat-treated in compliance with ISPM15?</p> <p>NOTE:</p>  | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>• Quarantine</li> </ul>                            | <p>Have you ensured that your goods meet all quarantine requirements of the country of import?</p> <p>NOTE:</p>  | <p>CHECKED <input type="checkbox"/></p> |
| <ul style="list-style-type: none"> <li>• Supply Chain &amp; Container Security</li> </ul> | <p>Have your operations been authorised under the United States Customs-Trade Partnership Against Terrorism and its Container Security Initiative to qualify for facilitated clearance of imports to the USA? Or similar programs in other countries and regions?</p> <p>NOTE:</p> | <p>CHECKED <input type="checkbox"/></p> |

**Contact Tanda International Pty Ltd  
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